Business White Paper



Construction Project & Facility Software for Owners

A comprehensive software program that allows project managers to securely manage all their documents, budgets, and communications.

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EXECUTIVE SUMMARY:

Owner Insite (OI) is an all-inclusive construction software that can help you effectively manage your projects.

Large construction projects are difficult to manage due to all of the people involved in them. Frequent, consistent, and accurately documented communications on key issues such as budgets, important project files and blueprints are critical to the project's success.

What is just as important is the ability to securely have access to all of your documents on a project at any given time — whether it's to make updates to a blueprint, submit critical paperwork to a stakeholder, or review your budget.

OI is a construction project management software that allows you to document, track, and manage all of your critical data, including: budgets, construction documents, and email communications across all of your projects. This easy-to-use platform can be tailored to the needs of the owner and can be launched in minutes. In addition, the software has time- and cost-saving features such as unlimited user access and shared document capabilities. OI also provides product tutorials and cheat sheets to help educate members of the project team, while also providing technical support throughout the life of your projects to ensure effective use of the software.

Owner Insite is the ideal software for K-12 school districts

Owner Insite is the perfect construction management software for school districts. As school district construction and renovation project budgets increase, new construction designs and vendor requirements mandate more effective management of these

funds. Safety, budgets, and compliance are paramount, but become increasingly difficult to manage when project managers are challenged by other project stakeholders working from their own software and not providing full disclosure of their documents. To mitigate this risk, OI has real-time reporting, document availability, and unlimited access to all members of the project. It's the district's perfect platform.

Ol already has been used successfully on school district projects throughout Texas, including Alief and Frisco.

Use OI for your next K-12 school district project:

- Ensure project success and deliver the best to your constituents.
- Provide everyone involved with high-level reporting, project oversight, and accountability.
- Field questions from constituents quickly and easily.



PROBLEM:

Construction management can be a very complicated and expensive process when it is not managed properly. Conflicts with scheduling and plans, sharing project documents with multiple vendors, work order approvals, and purchase order discrepancies are common issues that become amplified when managing large, multi-million dollar projects. These challenges are further complicated when vendors are using different types of management software to document their work and maintain financial records. In most cases, vendors are reluctant, or too slow, to share information with the other business partners on the contract, especially when there are issues. All of this ultimately leads to projects that are over budget and behind schedule. The result: poorly built structures, accidents, lawsuits, and future redesigns.



When building schools, the construction guidelines are strict. When dealing with these types of stringent guidelines, it's even more important to provide your project manager with a comprehensive view on all aspects of the project for proper project control.

Typically, project managers work with multiple stakeholder parties through the project, most of whom will use different management softwares

that cannot communicate with each other. This forces the project manager to rely solely on people to report accurate information during status meetings and provide documents promptly via email. Often, projects fall behind schedule and exceed their budget because of poor communication, inaccurate documentation, and minimal accountability. All because they fail to provide a centralized location of data for scheduling, planning and financial reporting.

What if there was a cost effective software that could be used anywhere, on any device, by all the vendors, contractors, engineers, and managers on the project? What if you could have an accessible permanent record of all the documents associated with the project whenever you needed them? There is, and it's called Owner Insite.



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SOLUTION:

Owner Insite is the most comprehensive and affordable construction project management software on the market.



Owner Insite (OI) is a secure, easy-to-use platform that was developed for construction teams to ensure that everyone involved in a construction project has information when and where they need it. This software has been around since 2003 and allows the entire construction team to manage critical

construction project data, stay on schedule and on budget, and deliver dependable and accurate results every single time. In

the event that the documentation is needed for another purpose, such as a case study or a redesign, all of the information for the project is readily available.

There are all-inclusive features within these core areas:



Budgeting & Accounting: Project managers are able to efficiently manage their budgets with tracked and time-stamped change orders, invoices, purchase orders, and more.



Construction Management: Project managers can design reports based on their own needs with project scorecards, point-in-time budgets, schedules, and photos. There is also free unlimited user access, so every person working on the project will be able to log into the software.



Communications Management: This software provides email integration, high level reporting, and the ability to set up meetings.

Along with these capabilities, OI also provides secure storage of all the uploaded project documents for quick recovery at no additional cost.

Trusted construction software for K-12 school districts



Owner Insite is the ideal construction management software to use for school district construction projects. Its features will securely support projects in an ever-changing market that is now bringing together many people from various areas of expertise to complete projects. With all of the new additional requirements and guidelines that builders face from year to year, from new creative designs to emerging technology and safety features, it can be a challenge to complete projects on time and on budget, especially when school districts are managing multiple projects simultaneously.

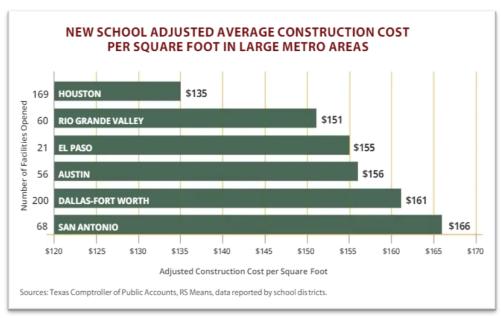
Construction costs are rising

Many construction plans are being created with new features that affect the overall budgets such as requests for new environment-friendly materials and specialists who support the new technologies being built into the school's infrastructure.

With Owner Insite's real-time reporting, document availability, and unlimited access for all members of the project, it's the perfect asset for a district's construction manager.

OI has developed project management tools to help ensure the district facilities of the future are built safely, financially responsibly, and in accordance with their desired requirements. It also has the flexibility to be tailored to suit the specific project it's being used for.

An analysis of new school construction costs released by the Texas Comptroller's office shows the cost for some campuses varied significantly based on region. Data from 835 new campuses built since 2007 was clear: managing labor and materials costs is an ongoing



and considerable challenge. Although there isn't a current report, these numbers have increased in most districts. It is very important for project managers to be able to control their budgets and not lose money on operational costs and construction re-work issues.



Case Study #1: Alief Independent School District



Alief ISD is using Owner Insite on all of their construction projects as part of their \$300 million 2015-2021 Bond Program.

Alief Independent School District Bond Sales - 2015 Referendum							
	May, 2016	May, 2017	April, 2018	April, 2019	May, 2020	May, 2021	
Project	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	Total
School Buses	\$ 1,500,000	\$ 1,500,000	\$ 1,500,000	\$ 1,500,000	\$ 1,500,000	\$ 1,500,000	\$ 9,000,00
Safety Vestibules	-	5,900,000	4,630,000	-	-	-	10,530,00
Career Center	37,100,000	39,500,000	-	-	-	-	76,600,00
Multi-Purpose Center	-	-	5,790,000	18,050,000	-	-	23,840,00
Kerr Fine Arts Addition	14,200,000	-	-	-	-	-	14,200,00
Outley Addition	1,590,000	4,450,000	-	-	-	-	6,040,00
Gymnasium Additions at MS	7,420,000	15,580,000	-	-	-	-	23,000,00
Elsik Softball Competition Field	-	334,000	-	-	-	-	334,00
Fieldhouse Weight Room	-	500,000	-	-	-	-	500,00
Olle Ensemble Room	-	306,000	-	-	-	-	306,00
Restrooms	-	-	-	11,075,000	-	-	11,075,00
ADA Restrooms	-	1,335,000	-	-	-	-	1,335,00
Crump ADA Seating	-	-	-	602,000	-	-	602,00
Youens Library Expansion	-	-	-	963,000	-	-	963,00
Capital Improvements	-	11,130,000	16,205,000	17,532,000	18,730,000	6,235,000	69,832,00
Entry Canopies	-	-	-	4,200,000	-	-	4,200,00
Reception Areas	-	-	-	843,000	-	-	843,00
Partitions, Curtains, Sound Systems				2,800,000	-		2,800,00
Pre-K Facilities	-		-	-	37,400,000	47,600,000	85,000,00
Total	\$61,810,000	\$80,535,000	\$28,125,000	\$57,565,000	\$57,630,000	\$55,335,000	\$341,000,00
I&S Tax Rate Projected in 2015	\$ 0.155	\$ 0.185	\$ 0.215	\$ 0.215	\$ 0.215	\$ 0.240	\$ 0.08
Actual/Revised Projected Tax Rate	\$ 0.155	\$ 0.180	\$ 0.205	\$ 0.205	\$ 0.205	\$ 0.215	\$ 0.06

(Alief ISD meeting #7 Bond Review Committee - task cycle. Edited: 12/6/2019)

Glenn Jarrett, Director of Construction & Facilities at Alief ISD, prefers OI over its competitors for very simple reasons. When asked how Owner Insite helped to overcome the challenges that he was facing in his district, he gave the following testimonial:

Contractor accountability

OI helps keep the general contractors and team accountable for things like the approval process, design changes, accounting, and purchase orders. Contractors are forced to keep accurate records, because they can be accessed at a moment's notice. If the district requests information on a specific work order, the responsible party for an error can be clearly identified.



Project managers are able to connect the dot on issues and be able to determine where the breakdown is. OI is also a great repository to go to after projects are over.

All of your documents are always available

According to an article written by construction expert/author Brad Humphrey, who

has written over 150 how-to books, time spent "looking for stuff" is one of the most costly things that occur on a construction project. Lost time can never be recaptured and costs your construction company hundreds of dollars each year. Especially when you're looking for critical documents during an emergency or legal incident. For example, in only 90 minutes a day on average, 50 employees searching for things annualizes to 18,000 hours wasted by employees.

Cost of workers searching for information:

50 Employees x 1.5 hr/day = **75** Man Hours/Day (mhrs/d)

75 mhrs/d x 5 days/week = 375 mhrs/week

375 mhrs/week x 4 weeks/month = **1,500** mhrs/month

1,500 mhrs/month x 12 months/year = 18,000 mhrs/yr

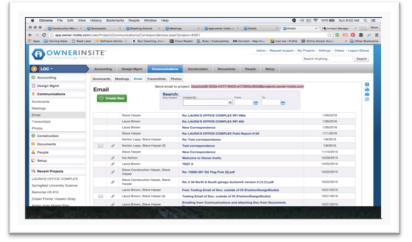
18,000 mhrs/yr x 15.00 min. wage = \$270,000 min.

OI helps to drastically reduce wasteful cost for construction project owners like this by having all of your project documents in one place.

On one of the projects that Alief ISD used Owner Insite for, one of the buildings had a leaking pipe in an area where modifications were made to the building plan. Using the Owner Insite software, Jarrett was able to go into the project's archives and retrieve the relevant documents to help correct the problem using the floor plans, the plumbing system photos, and notes from the plumbers who actually did the work. Having instant access to this

information saved the district a tremendous amount of time, because they did not have to wait weeks for the documents, and the leak did not cause further damage.

Jarrett concluded that OI gives him the best value for the cost with the time and money they saved being immeasurable. This is why he uses OI for every project that he works on.





Case Study #2: Allen Independent School District



Brandon Boyter is Executive Director of Facilities in the Allen ISD where he has worked on nearly **60 new or renovation projects** in Frisco, TX, which is the one of the fastest growing cities in the nation for bond construction. When asked how Owner

Insite helped to overcome the challenges that he was facing in his district, he gave the following testimonial:

Easy set-up, Easy to use

Using OI has many benefits. From the onset, it is very simple to set up and even easier to use. The program was up and running in about 20 minutes and we were quickly trained on how to use it properly.

The program is very user-friendly. All you need is a basic knowledge of Windows. As an added benefit, it also comes with concise user tutorials and software cheat sheets for people just being introduced to the software.

We have used other software products in the past that were more expensive, but the set-up was too complex. However, when we bought Owner Insite, the initial set-up process was quick and the product was relatively inexpensive. This saved us time in ramping up our project, because everyone could access and use the software from anywhere. We were up and running the same day we acquired the software.

CONSTRUCTION PROJECT COST SAVINGS

- Software cost is tailored to the business need
- Set-up and training time is minimal
- \$ Unlimited User
 Access means no
 additional cost
 for new project

Unlimited user access, accommodating to a school district's budget



It was also great to know that there was unlimited access for our users, but not only that, you can remote access the software from any computer whether you're at the construction site or at home. If I have to pay the license fee for each team member on a project, it just drives the software cost up to where it's unattainable for a school district. As a school district, we're always very conscious of the bottom line. Owner Insite is very accommodating to a school district's budget.

The district also has overall insight on everything happening with the project, and is not reliant on the contractor to retrieve documents and full updates. We were able to provide the school district real-time updates and on project statuses, procurement orders, and total man-hours spent.

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CONCLUSION:

Selecting a project management software can be a difficult decision to make. However, OI makes this process as simple as possible. Simply call OI and let them know what your construction project management goals are, and they will schedule a product demonstration of the software for you and your team. OI can also set you up to work on a sandbox project as a demo, so you can see how easy and effective OI can be for your district.

Your project will be organized, so that you can complete construction on time and under budget, with your documents, invoices, and emails available to you 24/7 on a secure platform.

About Owner Insite:

OWNER-FOCUSED CONSTRUCTION SOFTWARE

Owner Insite is an owner focused construction project management software that has been used on over \$1 trillion worth of projects for a variety of clients such as hospitals, K-12 school districts, municipalities, and many commercial projects. A solution that has been used on thousands of projects, the software gives the owner the information they need and their project team the platform, process, and direction to ensure a successful project outcome.

In the event that they need to reference any document down the road, the project archive they receive at close-out has every document at their fingertips in 4 clicks or less.

We are passionate about our software and welcome an opportunity to serve you and your team on your next construction project.

Our goal is to deliver the very best service and support experience for every user of our software!

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